



REPORT OF THE BOARD OF DIRECTORS

3. PROSPECTS

With a growth rate more than doubling that of the industry, ACB has maintained its leading position in the joint-stock bank sector of Vietnam, reducing the gap in size with state-owned commercial banks.

This year 2008, ACB shall continue implementing its strategy of robust growth, efficient management and high profitability, among which growth is the first priority. Growth must be kept under control and only when risk is managed can growth be allowed.

Facing the challenges that may take place in 2008 and the years to follow, ACB shall try to turn them into opportunities. Variations in the markets need to be monitored and forecasted for appropriate decisions. ACB needs to continuously find business opportunities in a highly competitive market between domestic banks and foreign banks, given the state-owned banks are occupied with the equitization process and foreign banks are still constrained in business scope, branch network, and insufficiency of human resources.

ACB will change the board structure to take into consideration the corporate governance models of world major banks and financial groups, best practices in governance, as well as Vietnamese current rules and regulations. Beginning in 2008 the board structure has changed from an ownership structure to a "know-how" structure with executive directors in charge of specific areas of banking business and independent directors. The board shall consist of members of management who serve as a linkage between the two organs. This is a process of separation of ownership and governance and management to add more value to stockholders and other stakeholders.

Vision 2015 has been introduced. ACB shall strive for being one of the top three leading financial groups in the country. The bank anticipates having equity of about VND 15 trillion total assets of about VND 315 trillion and profit of about VND 7 trillion by 2010 or 2011.

To implement such a vision requires the bank to set up and revise its growth strategy, possess a professional and ethical workforce, build up procedures and solutions particularly in risk management, and be able to choose the right timing.

